EL TORO EXPORT, LLC

OR/PAC

FEED & FORAGE, Ltd.

'The Growing Company'

EL TORO EXPORT, LLC - OR/PAC VENTURE
## U.S. Hay Exports

<table>
<thead>
<tr>
<th>Item</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alfalfa Hay</td>
<td>690,000</td>
</tr>
<tr>
<td>Timothy Hay</td>
<td>395,000</td>
</tr>
<tr>
<td>Rye Grass Straw</td>
<td>330,000</td>
</tr>
<tr>
<td>Fescue Straw</td>
<td>300,000</td>
</tr>
<tr>
<td>Sudan Grass Hay</td>
<td>350,000</td>
</tr>
<tr>
<td>Bermuda Hay</td>
<td>200,000</td>
</tr>
<tr>
<td>Bermuda Straw</td>
<td>130,000</td>
</tr>
<tr>
<td>Klein Grass Hay</td>
<td>150,000</td>
</tr>
<tr>
<td>Misc. others</td>
<td>100,000</td>
</tr>
</tbody>
</table>
Exporting Countries

- Japan 60%
- Korea 30%
- Taiwan 10%
- China Trial’s stage
- Vietnam Trial’s stage
RR Alfalfa in the Export Market

• Japan and Korea have accepted the technology

• Korea has not voice any concerns over RR

• Other importing countries haven't ask the question!!
Customer Acceptance

- 75% of Japanese Dairies are feeding RR Products today.

- Some customers don’t want RR Alfalfa

- How do we coexist with RR Today?

- What if a customer doesn't want RR Alfalfa
Round Ready Statement

• The Alfalfa Hay contained in this shipment comes from a variety of Alfalfa Hay that is not Roundup Ready.

  Customers have accepted this statement
Traceability

• Having the ability to trace all shipments.

• El Toro Export traces all hay from origin to each container.

• This includes all transportation and storage locations.
Why The Confusion!

- Some Importers are misinformed on RR
- The Chemical Issue!!
- How will the export market handle RR?
Thank You

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